

Moirans (France), November 7th 2023

Telenco acquires NGIS, a specialist in radio and indoor wireless coverage solutions



NGIS is at the forefront of connectivity solutions in difficult areas, helping businesses to navigate the ever-changing world of seamless connectivity. NGIS offers a range of services, extending from consulting engineering to the deployment of solutions, across private networks, networks in restricted environments, and mobile networks. Their mission is to provide the telecom operators and businesses with a wireless coverage that is secure, high-speed, and reliable. This allows NGIS to unleash the full potential of the wireless revolution in industries as diverse as manufacturing, logistics and healthcare.

Whether meeting the needs of mobile operators or ensuring the reliability of critical communications for businesses, NGIS offers flexible and modular engineering solutions. With in-depth expertise in all types of mobile networks (2G/3G/4G/5G, 5G private networks, TETRA networks and critical communications networks), NGIS excels in the distribution of leading radio signals, ensuring optimal connectivity.

NGIS's success is fueled by their team of highly qualified radio engineers and professionals who are driven by a passion for innovation and progress and committed to excellence in customer satisfaction.

With over 20 years' experience in telecoms networks, the TELENCO Group has developed real expertise in copper and fibre optic wired networks, particularly for FTTH applications. Over the years, Telenco has extended its know-how to other market segments such as data centres and mobile networks. The Group offers innovative connectivity solutions to operators, installers and integrators in the telecoms, IT, data and mobile sectors.

Telenco has an integrated value chain with the design, production, assembly and distribution of its products. The Group aims to shape the future network landscape in a sustainable way, through innovation, its commitment to quality and its CSR approach. Telenco is an international group with

subsidiaries in Europe, Latin America and Africa. With 650 employees, the Group serves customers in more than 70 countries. With the acquisition of NGIS, the Telenco Group adds innovative wireless solutions to its offer and continues to expand in fast-growing telecoms markets by offering end-to-end solutions.

"We are delighted to integrate NGIS into the Telenco Group. The combination of our companies will create synergies that will give the Group a unique position in FTTx and Wireless networks"

Gregory Guimaraes, CEO Telenco

"We share with the Telenco Group not only highly complementary solutions, but also the operational excellence that has been our hallmark since our creation. The alliance between our companies allows us to enter the market with a complete end-to-end offering."

Bart Baestroey, Managing Director & Co Founder NGIS

The complementarity between NGIS and Telenco has already been demonstrated by the collaboration that led to the first indoor 5G pilot based on Hybrid Optical cable at Orange Belgium headquarters. This partnership confirms the Telenco Group's ambition to become a major player in the development of wired and wireless telecommunications networks in Europe. A strong and promising collaboration driven by shared values of innovation and teams resolutely focused on customer satisfaction.

For more information: www.telenco-group.com

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